

Namib Mills (Pty) Ltd

Namib Mills (Pty) Ltd is the largest food processing company in Namibia. The company specialises in producing high-quality wheat, animal feed and maize products. It is also active in rice and sugar packaging.

Strategy

The Namib Mills Group is structured as an investment holding company, centering on independent companies targeting specific markets, each guided by dedicated management and boards. It actively seeks to broaden its portfolio across brands, markets, and geographies while prioritizing operational efficiency improvements. Namib Mill's focus on quality and exceptional service has established its products as category leaders.

Products and Services

Namib Mills produces and leads with brands such as Top Score, Pasta Polana, and various Bakpro flours, alongside Namib Sun Pasta and the Meme Mahangu range, while packaging and distributing essentials like Sugar King and Rice King. Its milling by-products are supplied to Feedmaster for animal feed. Feedmaster targets extensive markets with products like lick supplements and lucern for red meat and sheep and intensive markets with feeds for layers, dairy, and pigs, showcasing a diverse approach to food and agricultural markets.

Opportunities

Namib Mills can further its role as Namibia's largest grain processing company by expanding its market leadership through sustainable employment initiatives in agriculture, enhancing its contribution to local economy and community development, and through innovative projects like the Bakpro Vetkoek initiative aimed at supporting small and medium-sized enterprises. This focus on growth and community support, coupled with its contribution to the Namibian GDP and employment creation, presents attractive prospects for potential investors looking to engage with a company deeply rooted in and committed to Namibia's development.

Challenges

Namib Mills's main challenge is adapting to fluctuating commodity prices and exchange rates, which can significantly impact input costs and overall profitability in the highly competitive food production and distribution industry. Constrained consumer spending and downward substitution have proved a challenge, as have high transportation costs.



NamibMills Group Representatives



Ian Collard
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